

China VoIP 2006

The Evolution of IP Voice Technologies

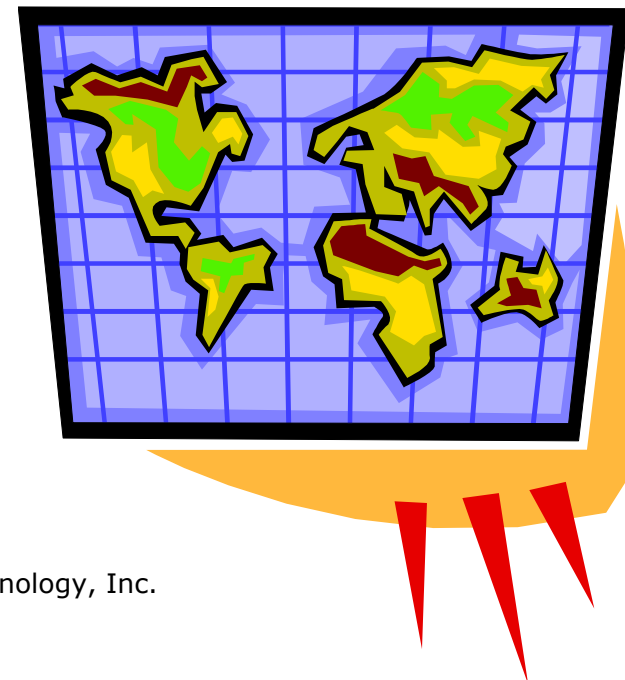
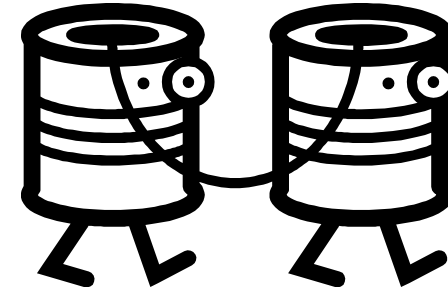
Prof. Dr. Eric W. Burger
Member of the Board, IMS Forum
Chief Technology Officer, Cantata Technology

Roadmap

- Four-Step Evolution of VoIP Goals
- Four-Step Evolution of VoIP Architectures and The IMS Forum
- What We Need for the Future of Voice-over-IP
- How the Structure of the Industry Has Changed

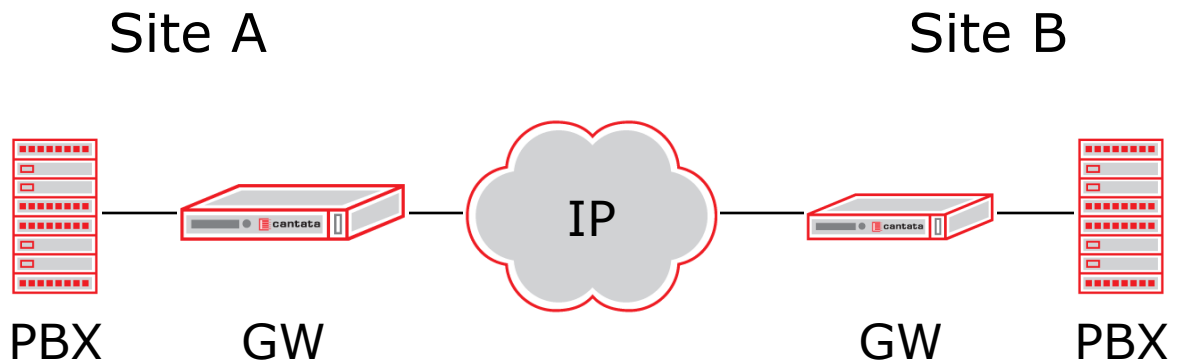
First: Long Distance Bypass

- Long Distance Calls Expensive
 - Switching and Transport Costs
 - Regulatory Costs
- International Calls Extremely Expensive
 - Regulatory Costs



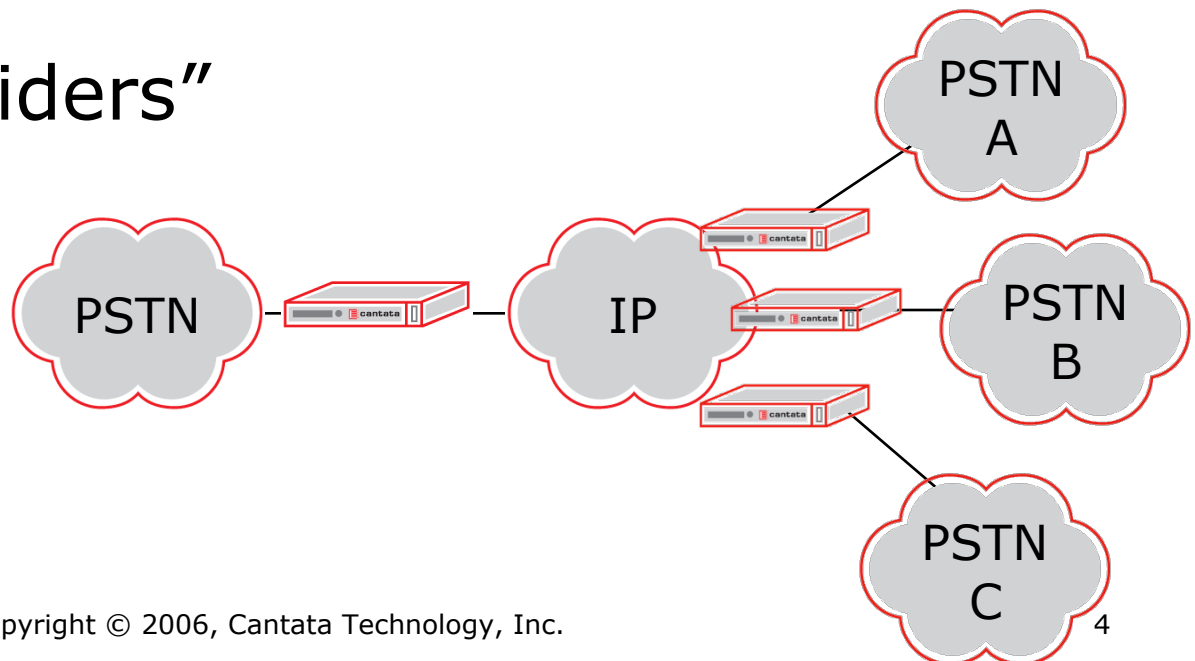
How?

▣ Enterprises



▣ Independent "Service Providers"

- FG-D, Access Numbers
- International Back

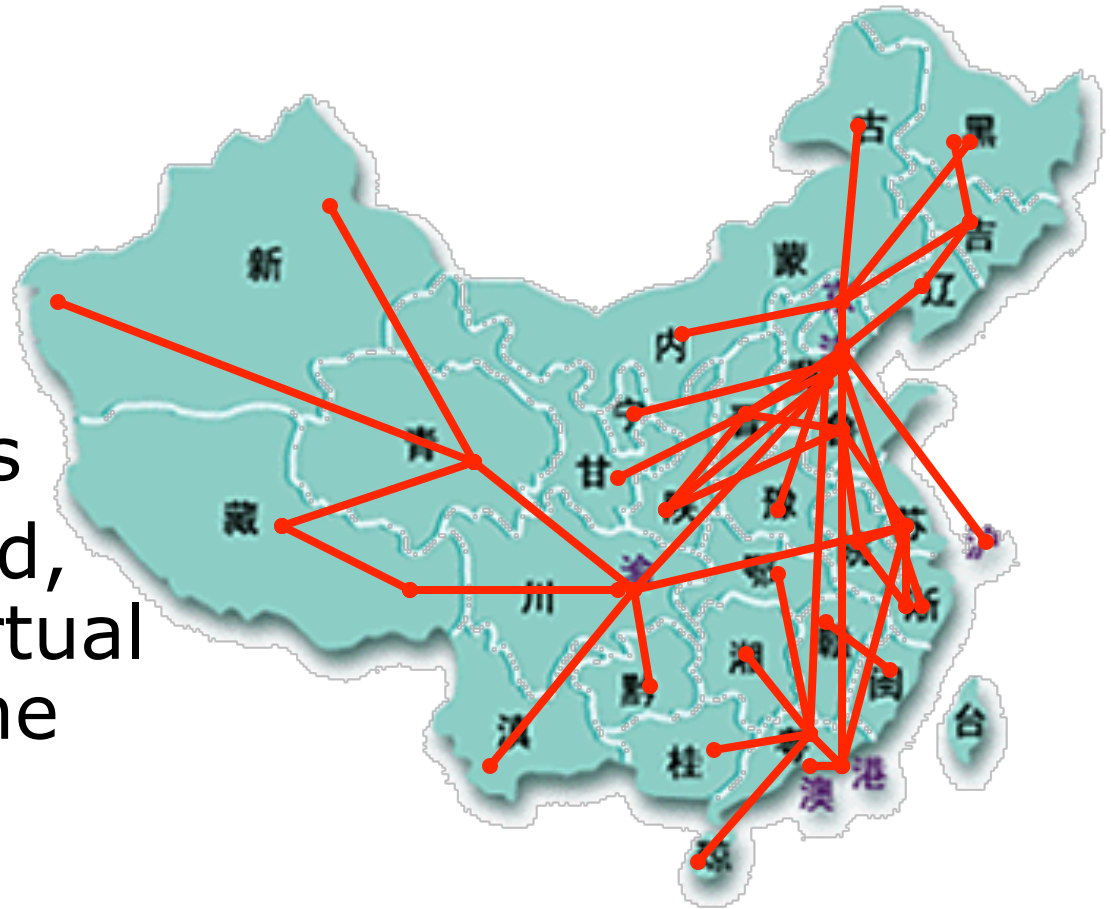


Drivers for First Phase

- ❑ Tariffs on TDM Traffic Encouraged Enterprises to Move Their Inter-Site Traffic to IP
- ❑ Tariff Arbitrage on TDM Traffic Encouraged International Call-Back
- ❑ Tariff on TDM Traffic Encouraged International Call-Back and Local Access Providers to Move to IP

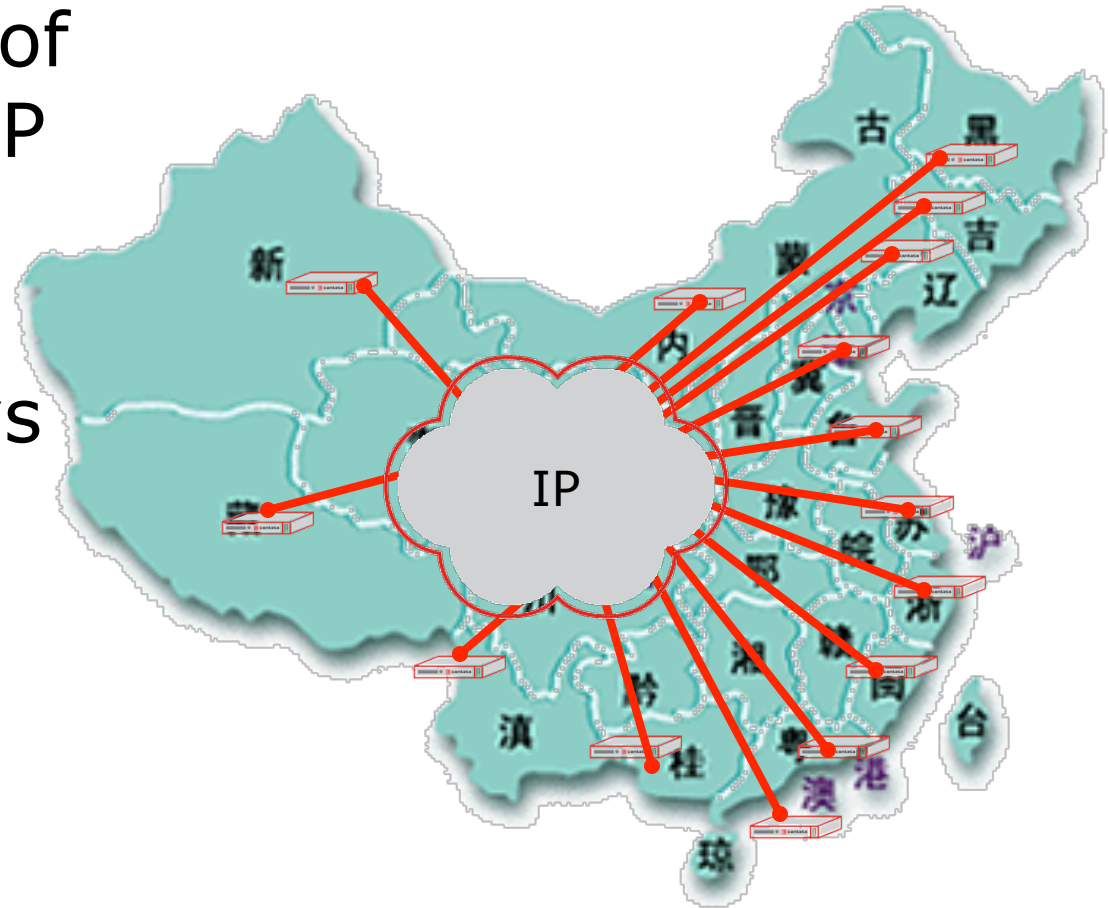
Second: Early Carrier Long Distance

- Class 4 (Inter-Exchange) Replacement
- IP Transport Meets ATM Transport Costs
- Packet Switched, Rather than Virtual Circuits, Become Technically Feasible



How?

- ❑ Avoid Tyranny of DS0 By Using IP Pipes
- ❑ Distributed Media Gateways
- ❑ “SoftSwitch Architecture”

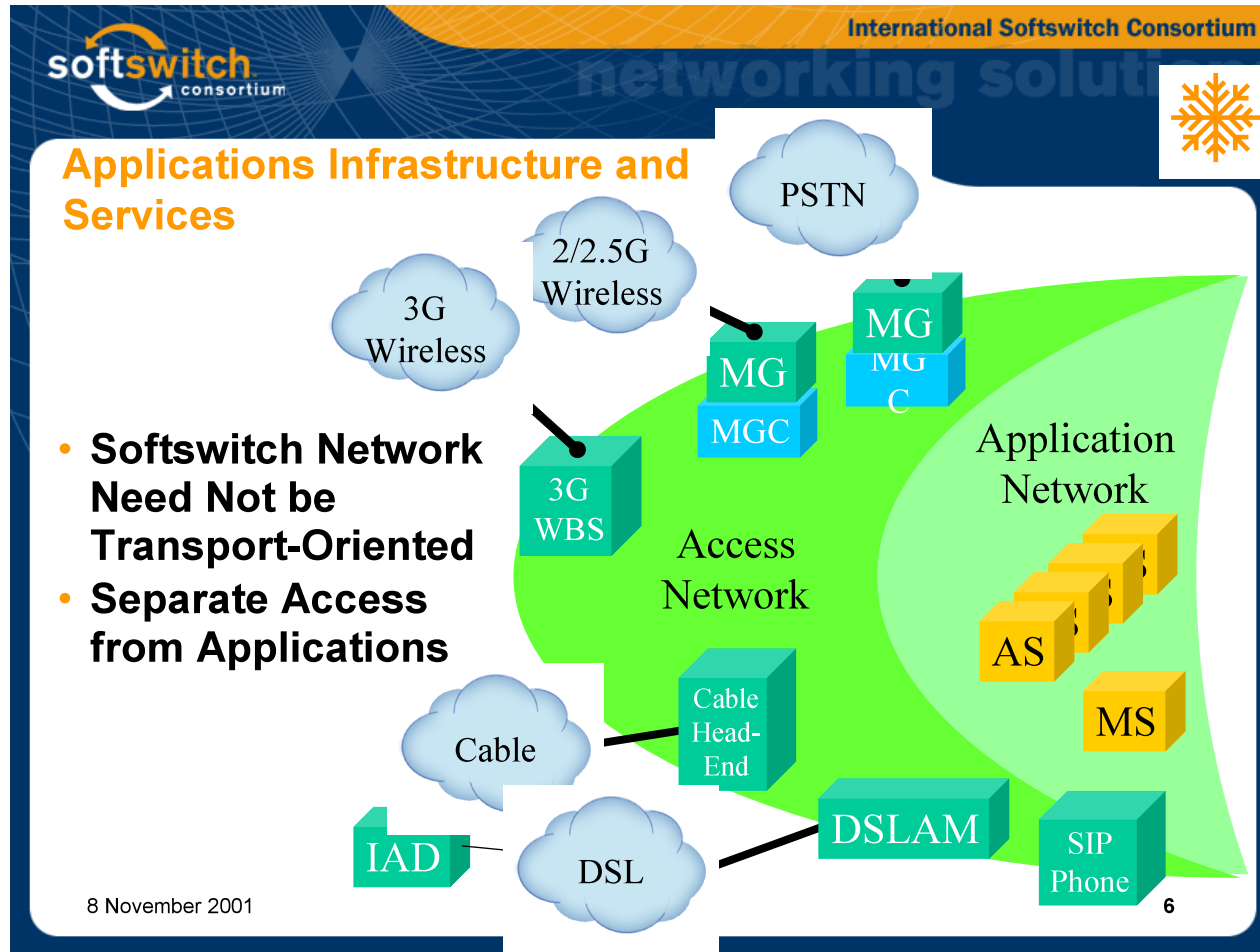


Where Was the Industry?

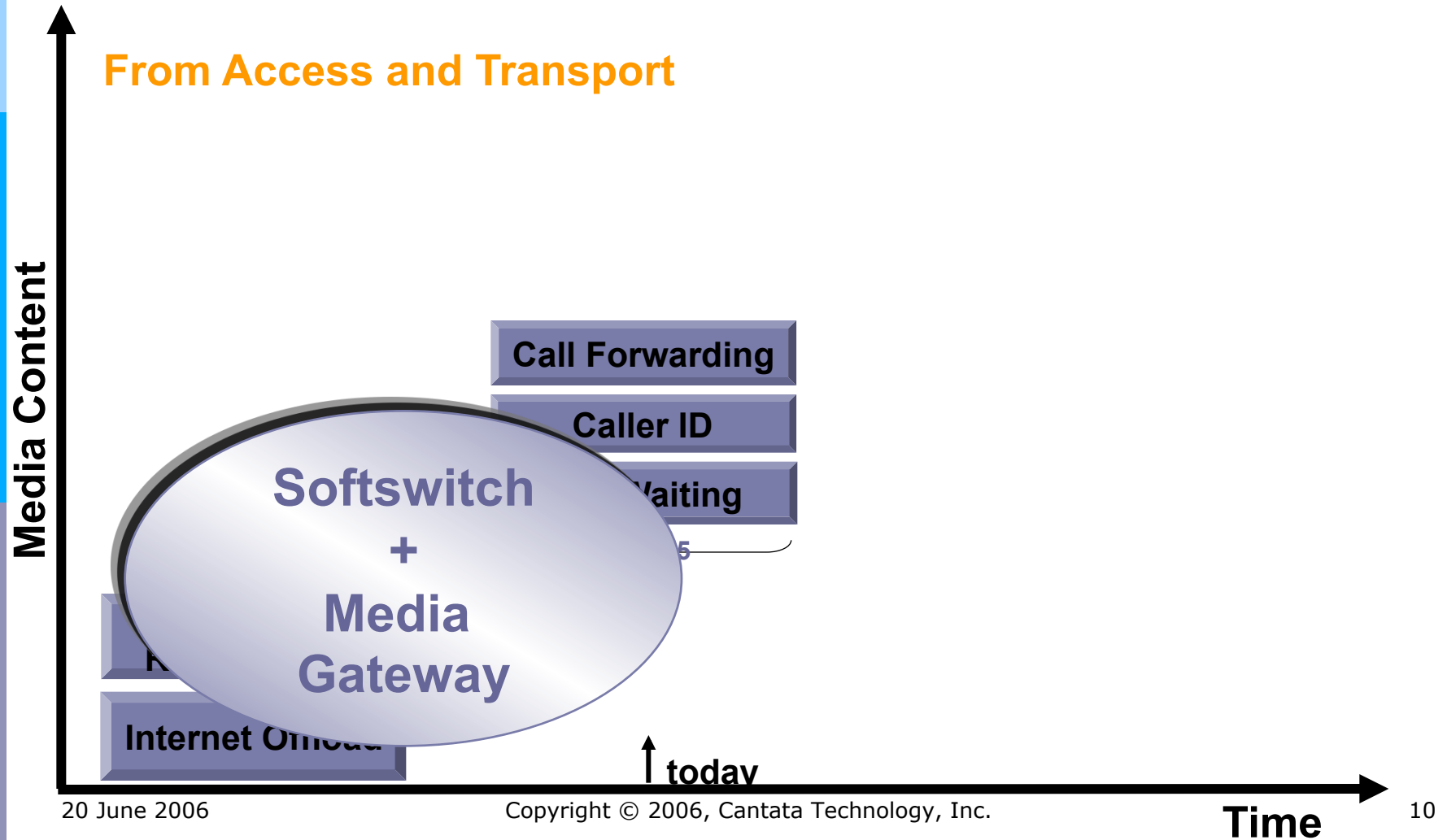
- International SoftSwitch Consortium
 - 180 Vendors Offering “SoftSwitches”
 - No One Knew What One Was
- ISC SoftSwitch Architecture v.1
 - Defined Terms, Component Functions
 - Described Basic Services
 - China VoIP 2001: Separation of Access Network from Applications and Services



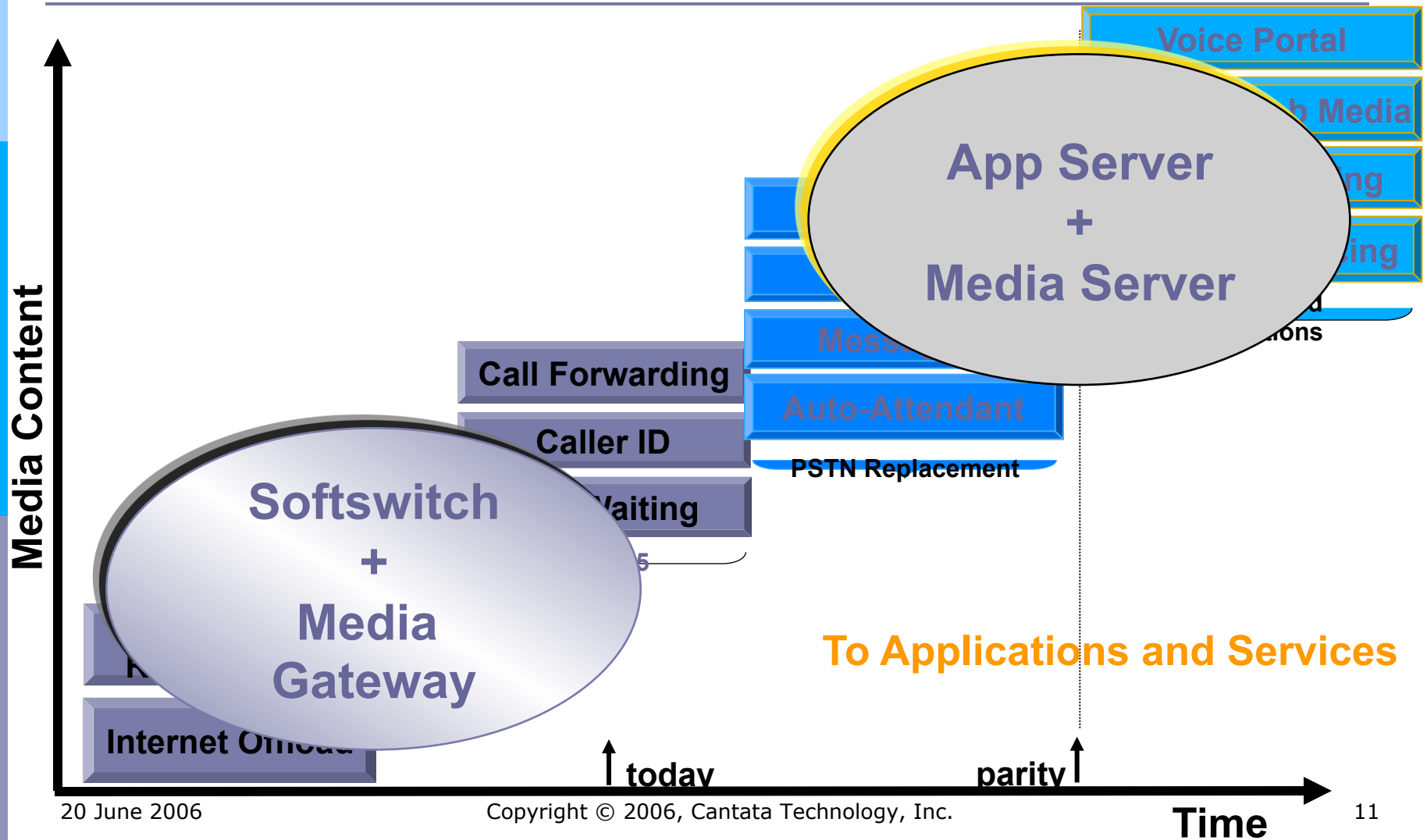
Access / Transport Separation (2001)



The Transition from Next Gen Network... (2001)



...To Service-Ready Network (2001)



International SoftSwitch Consortium (ISC)

- ISC Made Predictions (2001)
 - Converged Networks
 - Importance of Services
- ISC Served Reality
 - Only Wireline Really Ready
 - Handful of Broadband Packet Networks
 - No Real Wireless Packet Networks
 - Essentially Class 4 Replacement and Internet Offload (Modems)

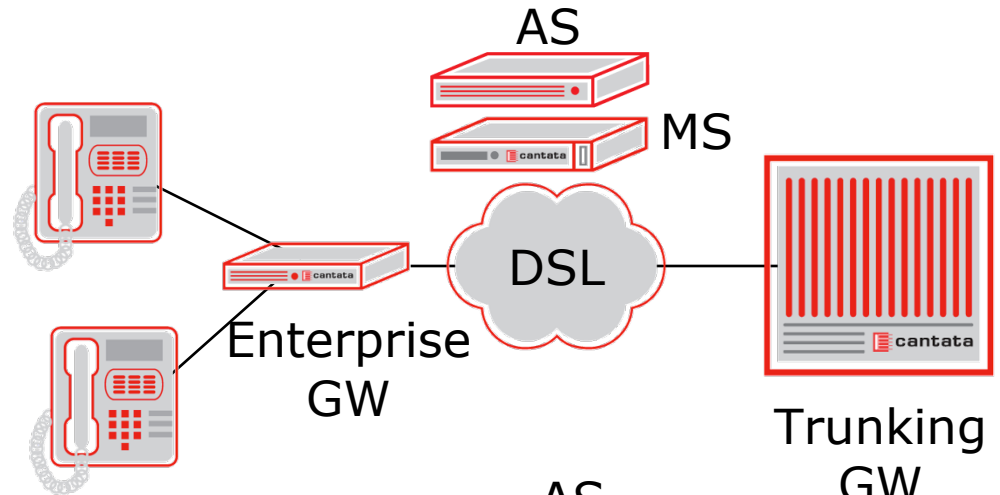
Accomplishment of ISC

- Educate Market As To What a SoftSwitch (Architecture) Is
 - The Word “SoftSwitch” Only Appeared on the Title of the *SoftSwitch Architecture* Document
- Define Key Components
 - Media Gateway Controller, Media Gateway, Application Server, Media Server, Routing Authority, Signaling Gateway
- Neither Specified How Components Instantiated Nor How Interworked

Third: Local Services

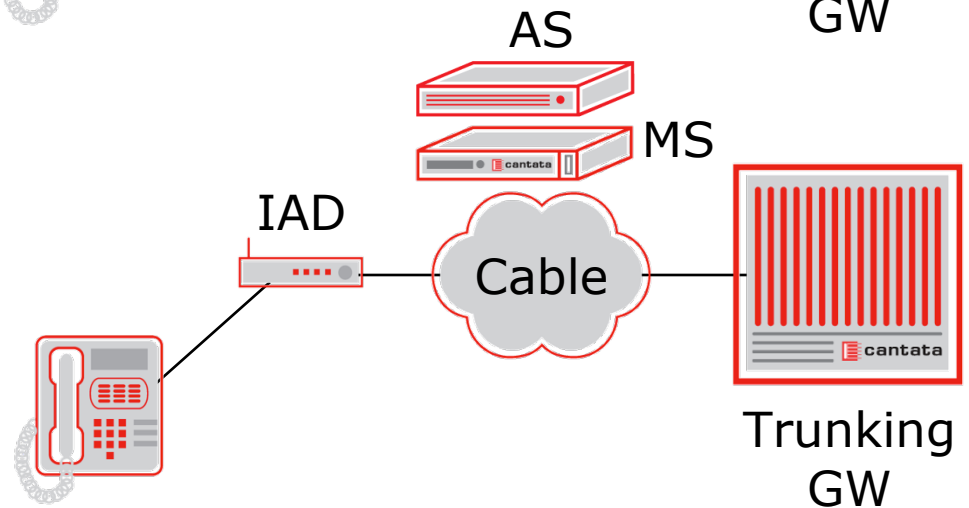
- Enterprise: Hosted Voice Services (IP Centrex)

- Wireline Delivery
- Some Broadband



- Service Provider: "VoIP"

- Broadband Delivery

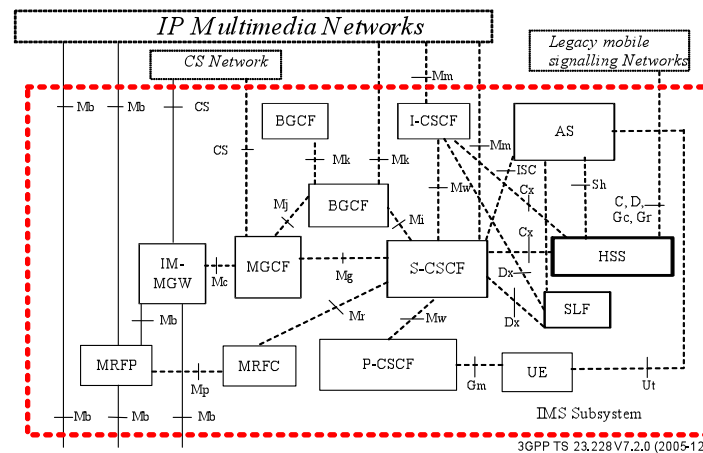


Where Was the Industry?

- Rise of Broadband Access
 - International SoftSwitch Consortium (ISC)
Focused on Wireline
 - CableLabs (in U.S.) Focused on Cable
 - 3GPP Focused on Wireless
- International Packet Communications Consortium Formed (IPCC)
 - Successor Organization to ISC
 - Multiple Access Modalities Important
 - Access-Independent Voice for Industry
 - Coordinate Standards and Interoperability Efforts
 - Start to See Mixed-Access Providers

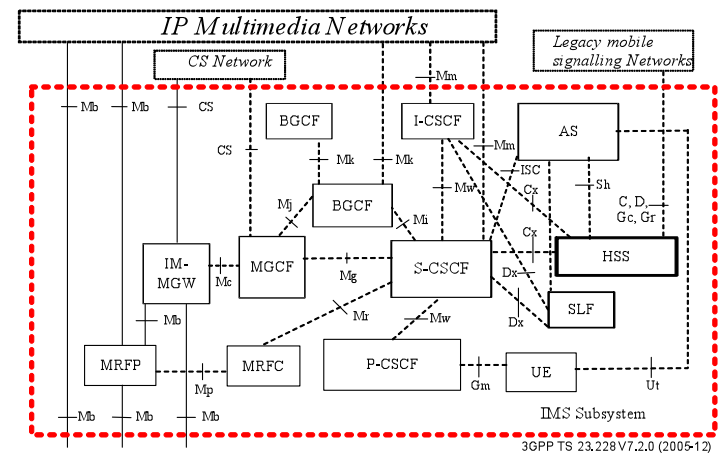
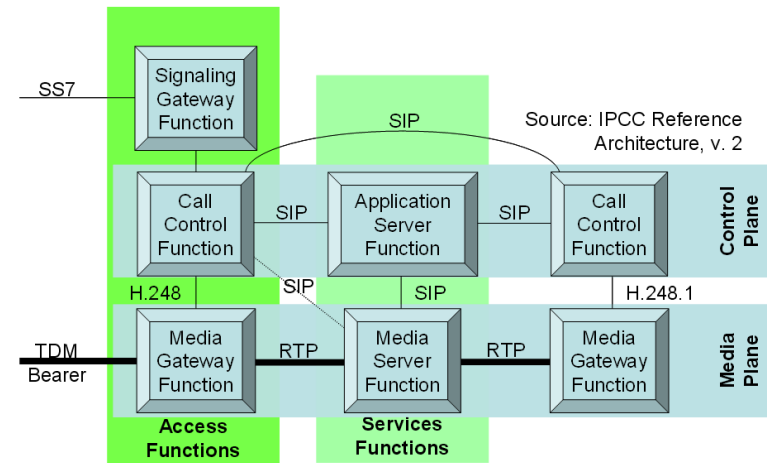
Fourth: Rise of the IMS

- ❑ IP Multimedia Subsystem (IMS) Work Began in Late 1990's
- ❑ Pure Wireless Focus
- ❑ Fully-Specified Architecture, but Technology Not Ready



IMS Compared to SoftSwitch Architecture

- ❑ IMS Breaks Down Functional Blocks into Components
- ❑ IMS Gives Outline for Protocols Between Components
- ❑ Goals
 - ISC: Identifying Functions
 - IMS: Interoperable Components
- ❑ IMS Architecture Instantiation of ISC SoftSwitch Architecture



IMS is More than Wireless

- IMS is Instantiation of SoftSwitch **Architecture**
 - ISC Architecture Main Goal: Access Independent
 - Will Not Take Much Work to Make IMS Architecture Applicable to Non-Wireless Access Modes
 - CableLabs Working On IMS/PacketCable Harmonization
 - ETSI TISPAN Working On IMS/Telco Harmonization
- IMS Gained Interest as **The** Architecture in 2005
 - Applicable for All Networks
 - Easier for Vendors to Address More Markets
 - Operators and Service Providers Leverage Experiences from Other Modalities
 - More Vendors for Operators and Service Providers to Chose From

Where Is the Industry

- Move Beyond Architectures to Implementations
 - Pressing Need for Interoperability
 - Pressing Need for Interoperability Proof
- Need to Coordinate Standards / Industry Organizations
 - 3GPP Focused on Wireless
 - CableLabs Focused on Broadband
 - TISPAN Focused on Wireline
- IMS Forum
 - Successor Organization to IPCC, ISC

IMS Forum Benefits to Industry

- The IMS Forum delivers cost-effective IMS interoperability and interconnectivity to service providers and vendors.
- The Forum will focus on validation and certification for IMS core and interfaces.
- Activities include, but are not limited to:
 - Organizing plugfest events for IMS adopters' validation
 - Developing a certification program for IMS interfaces including pre-certification in qualified labs
 - Promoting best practices for technology, business, and product requirements specifications
 - Developing implementation models and reference architectures
 - Providing consultancy and advisory activities for service providers and vendors

IMS Forum Member Benefits

- ❑ Verify and certify interoperability, reduce interoperability costs, and accelerate time to market
- ❑ Participate in technical working groups focusing on service creation and applications for IMS architecture framework as well as IMS deployment issues
- ❑ Gain additional visibility through the IMS Forum's Speakers Bureau, public relations and marketing programs
- ❑ Showcase member companies at major telecom, cable and wireless events in North America, Asia, and Europe
- ❑ Receive current market and technology information through newsletters, reports and conferences
- ❑ Gain access to a professional network of consultants and experts

IMS Forum Work Groups

- Technical Work Group
 - Interconnecting IMS Networks
 - Feature Transparency Across Broadband, Fixed, and Mobile Networks (e.g., Cable, xDSL, 2G/3G, WiFi, WiMAX, WiBro)
- Service Providers / Integrators Council
 - Senior Carrier Executives to Drive Priorities
- Government and Regulatory Group
 - Education for Government Entities
 - Vendor- and Industry Sector-Independent
- Global Marketing and Education Group

Recent Accomplishments

- ❑ Interconnection Considerations for VoIP Networks: Peer-to-Peer Scenarios
- ❑ Wireless-Wireline Convergence / Mobile to VoIP Handoff: Initial Technical Considerations
- ❑ VoIP Emergency Calling Position Paper (presented to United States Federal Communications Commission)
- ❑ IMS Technology Framework: Introduction
- ❑ IMS Technology Framework: Coordinating Multiple Applications (SCIM)

(all available at <http://www.IMSForum.org>)

IMS Forum Leadership



IMS Forum Membership

- ❑ Alcatel
- ❑ Aramco Services Company
- ❑ BayPackets, Inc.
- ❑ Cantata Technology
- ❑ Cedar Point Communications
- ❑ Cisco Systems
- ❑ Convedia Corporation
- ❑ CopperCom
- ❑ Cordia Corp
- ❑ Empirix
- ❑ Kancharla
- ❑ Lignup Corporation
- ❑ Martin Group
- ❑ MetaSwitch
- ❑ Net2Phone
- ❑ NewHeights Software
- ❑ Newport Networks
- ❑ NewStep Networks Inc.
- ❑ PBX.net Corporation
- ❑ Sonus Networks
- ❑ Sprint Nextel Communications
- ❑ Sylantro Systems
- ❑ Tekelec
- ❑ TelKom RisTI
- ❑ TMC
- ❑ Trendium
- ❑ TSA/eLEC
- ❑ Ubiquity Software
- ❑ UTStarcom
- ❑ Valid8.com
- ❑ VoIP Inc.
- ❑ XConnect Global Networks Ltd

How The Industry Structure has Changed

- ❑ Technology and Standards Have Created Disaggregated Market
- ❑ Co-opetition: Consider Intel & Cantata
 - Cantata (#1 Media Server Vendor, World-Wide) is Largest Intel Partner for Media Servers
- ❑ Competitors: Consider Lucent and Motorola
 - Lucent and Motorola are Competitors
 - Both Use “Best-In-Breed” Components from Cantata
- ❑ New Entrants: Consider IBM
 - Thought of As Data Integrator At Best in Past
 - Now Credible IMS Vendor, Integrating Cantata Components

IMS Forum Enables New Vendor Partnerships; Service Provider Information, Education, and Vendors; and Supports the New Industry Structure.

Thank You



Dr. Eric W_m Burger